

## Accelerate Business Growth in a Digital World

NTT DATA Services: Your digital collaborator. Integrating emerging technologies with financial services and insurance business strategy and systems.

### Who we serve:

Over 50 leading financial services and insurance firms around the globe

- 15 of the 20 largest U.S. banks
- 2 of the top 5 global investment banks
- 7 of the top 10 U.S. life insurers
- 5 of the top 10 U.S. P&C insurers

### Who we are:

- Top 10 global business and IT services provider
- #5 in the 2017 IDC Financial Insights FinTech Rankings Top 100 (Source: IDC #prUS43034017)
- #9 on Gartner's IT Service Providers to the Global Insurance Industry (Gartner, "Market Share: IT Services," 2016, 19 April 2017)
- 2<sup>nd</sup> largest third-party administrator of life insurance products in the U.S.
- More than 1,000 FSI-focused consultants
- 50,000 IT and business process resources, globally

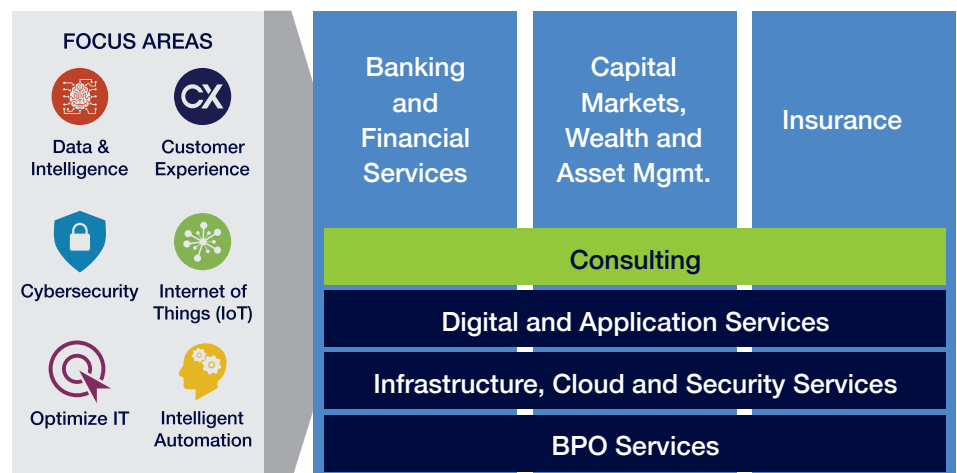
How do you tackle today's reality and tomorrow's innovation to accelerate business success? Partner with NTT DATA Services, a global IT innovator and collaborator. We fuse industry and tech expertise to bring you faster outcomes with less risk.

Today's digital innovations — blockchain, robotic process automation, IoT, artificial intelligence and advanced analytics — will reshape customer engagement and fuel tomorrow's growth for leading financial institutions and insurance carriers. In parallel, addressing regulatory and legacy technology constraints, security and operational efficiencies dominate the focus for today.

### Integrating business strategy and technology to help you compete

NTT DATA understands the push and pull of competing priorities within the financial services and insurance industries. We use our deep industry expertise and consultative approach to help you architect end-to-end solutions driven by business strategies, enabled by advanced, flexible technologies and sustained by optimized processes. With NTT DATA, you gain the reach and dependability of a global top 10 services provider.






### NTT DATA Services Portfolio: Organized around your industry and priorities







## Insights, solutions and outcomes that help you accelerate your agenda

Grounded in practical expertise and committed to collaboration, our practices focus on delivering exceptional results in the most critical areas of your business. Here are example outcomes we've delivered to our financial services and insurance clients.






### Retail and Wholesale Banking, Financial Services

-  Intelligent Automation: Automated onboarding reduced costs by 30% and accelerated retail customer Know Your Customer (KYC) process to less than 10 minutes
-  Optimize IT: Mortgage platform conversion delivered \$26 million in savings
-  Optimize IT: New card system delivered \$600 million in new revenues annually
-  Customer Experience: Managed a cloud-based digital platform for 3<sup>rd</sup>-party verification, maintaining 99.95% availability
-  Data & Intelligence: Predictive modeling and consumer credit risk analytics delivered \$1B in risk mitigation savings

### Capital Markets, Wealth and Asset Management

-  Intelligent Automation: Automated account review processing mitigated regulatory scrutiny, saving nearly 170% in compliance costs
-  Optimize IT: Infrastructure and apps support yielded \$120 million in savings and transformed securities back office systems
-  Optimize IT: Core clearing platform modernization doubled online application performance
-  Cybersecurity: Cybersecurity management reduced per-incident costs by 50%

### Insurance

-  Intelligent Automation: L&A application process automation resulted in 40% agent adoption and a 90% boost in accuracy
-  Customer Experience: Online claims submission accelerated processing by 50%
-  Customer Experience: Data and systems integration accelerated onboarding of new agents from 5 weeks to 3 days
-  Data & Intelligence: Predictive analytics helped a \$2B carrier company reduce agent fraud
-  Internet of Things (IoT): Piloted smart home IoT aimed at boosting policyholder adoption and reducing water damage claims

### Analyst Recognition

- A Major Contender, Mobility Services in Global Banking<sup>1</sup>
- A Major Contender, IT Outsourcing in Global Banking<sup>2</sup>
- A Major Contender and Star Performer, IT Outsourcing in Global Capital Markets<sup>3</sup>
- A Major Player, Worldwide Bank Datacenter Transformation System Implementation Services<sup>4</sup>
- A Leader and Star Performer, Workplace Services<sup>5</sup>
- High Performer, Digital Technology Strategy and Consultancy Services<sup>6</sup>
- High Potential: Blueprint Guide to Emerging Blockchain Services in BFSI<sup>7</sup>

<sup>1</sup> Everest Group: [Mobility Services in Global Banking – Service Provider Landscape with PEAK Matrix™ Assessment 2016: A New Paradigm](#), November 2016

<sup>2</sup> Everest Group, [Service Provider Landscape with PEAK Matrix™ Assessment 2017 and Profiles Compendium](#)

<sup>3</sup> Everest Group, [Service Provider Landscape with PEAK Matrix™ Assessment 2017 and Profiles Compendium](#)

<sup>4</sup> [IDC MarketScape: Worldwide Bank Datacenter Transformation System Implementation Services 2017 Vendor Assessment](#) (Source: IDC Doc# US41074316) June 2017

<sup>5</sup> Everest Group, Market Trends and PEAK Matrix™ Assessment: [“End Users are no Less than Customers!”](#) July 2017

<sup>6</sup> HfS Research, [HfS Blueprint: Digital Technology Strategy and Consultancy Services](#), August 2017

<sup>7</sup> HfS Research, [The HfS Blueprint Guide to Emerging Blockchain Services in BFSI](#), October 2016

Visit [nttdataservices.com](http://nttdataservices.com) to learn more.

NTT DATA Services partners with clients to navigate and simplify the modern complexities of business and technology, delivering the insights, solutions and outcomes that matter most. As a division of NTT DATA Corporation, a top 10 global IT services and consulting provider, we wrap deep industry expertise around a comprehensive portfolio of infrastructure, applications and business process services.

**NTT DATA**